

N. PETER SMITH
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AURORA, ONTARIO
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Oct. 17, 1987: Licensed As Sales Representative

**Oct. 17, 1987 To
Oct. 1st 1991:** Residential Sales In North York North To Newmarket.

**Oct.1, 1991 To
Jan. 5, 1995:** Managed the office plus 25 Residential Sales Representatives For Century 21 Smith Ltd.

I.C.I. SALES:

**Jan. 1, 1995
To Present:** Specialized In Sales Of Retirement Homes and Nursing Homes

**Jan. 1, 1998 To
Nov. 1999:** Achieved Broker Designation
Promoted To Vice President For Century 21 Smith Ltd.
Managing The Office Plus 30 Sales Representatives

Nov. 1999: Sold Residential Division to concentrate on development and ICI, Retirement & Nursing Home Sales.

Along with sales of Nursing Homes and Retirement Homes in Ontario - we constructed the Champlain Manor, a 105 Room Retirement Home in Orillia, Woods Park Care Centre in Barrie, a 186 bed Nursing & Retirement Home, Riverside Retirement Residence, a 120 Bed Retirement Home plus 17 Townhouses in London, and Granite Ridge Retirement Residence, a 99 Room Retirement Home in Gravenhurst, Ontario. Presently overseeing the management of two retirement homes in Orillia and one home in Gravenhurst, Ontario.

Having completed 25 years as a general practitioner and consultant in Real Estate.

**MEMBERSHIPS &
AFFILIATIONS**

Canadian Association of Real Estate Boards
Ontario Association of Real Estate Boards
Toronto Real Estate Board
Ontario Residential Care Association

**CERTIFICATES &
DESIGNATIONS**

Registered Associate Broker 1998
Centurion Recipient 1996 & 1997
Century 21 Masters Ruby Club Member
Century 21 International Management
Century 21 Quality Service Academy Course
Century 21 V.I.P. Referral & Relocation Course
21 Plus Training Program